



GTV Global

Your business partner in UAE

Company Profile

[www.gtv-global.com](http://www.gtv-global.com)

Building quality,  
creating value



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## Message from the CEO

I am delighted to present a company to you that is 'built to be your professional business partner in the UAE' and is proud to have continually delivered the right consulting and marketing solutions for our clients since its inception in 1998. There is a story in every designed trading product we created.



A personality ingrained by those who designed and developed it. No matter what our clients' challenge to enter the UAE and Middle East markets, we will offer the best and most efficient solution, the people, the smartness, the desire and dedication to get the job done right.

We don't just build up the sales and market entries professional, we make a commitment to understand our clients' needs and offer an end-to-end solution to every clients' request, big or small, no matter what it is or in which specific market of our region. Our creative approach and unique product line is what makes us stand out from the standard way of market entry or any competition comparison, and that's why our way is the most effective and cost wise, the most efficient and attractive for our clients.

Anyone can try to enter the market of our business region, but we believe we can make it better. We have some of the best and brightest in their fields working for us combined with an elite product range based on professional know how and market experience. It's something we're proud of, we strive to be the leaders, and it shows in our work.

At GTV Global, we have a strong belief in our people and unique product range, and their passion to generate and deliver to our clients' challenges.

Yours Sincerely,

**Dr. H. Ouzaina Hankir**  
Chief Executive Officer

## The Company

At GTV Global, we provide international companies with a strategic gateway to establish and expand their operations in the UAE. Situated in Dubai's prominent commercial and financial hub, we offer the resources and expertise necessary to navigate the complexities of the dynamic Middle Eastern market with precision and confidence.

Our mission is to empower businesses to unlock new sales opportunities in this flourishing region. We specialize in market entry consulting, delivering tailored support designed to enhance your company's growth and revenue within a competitive landscape. Our dedicated team is committed to understanding your unique business needs and crafting solutions that drive success.

With a strong emphasis on trading, export, sales, and marketing, we connect leading companies from Europe, Asia, and the USA with high-potential markets across the GCC. Our extensive network and in-depth market insights enable us to identify and capitalize on opportunities that align with your strategic objectives.

In addition to our core services of distribution and promotion, we serve as your local representative, backed by a skilled and experienced sales and marketing team. This local presence ensures that you receive comprehensive support, enabling you to effectively engage with customers and establish a formidable foothold in the market.

We take pride in fostering long-term partnerships, ensuring that businesses not only enter the market but thrive in it. By leveraging our industry expertise and tailored strategies, we bridge the gap between international brands and the unique demands of the GCC region, paving the way for sustained success and expansion. Let us help you establish a strong presence and drive success in the Middle East—together, we can achieve remarkable growth and create a sustainable future for your business.

## Organizational Chart



## Vision

GTV Global aims to be recognized as a trusted partner for leading international manufacturers of building materials, furniture, and interior fit-out products. We provide comprehensive support to our clients at every stage of sales development within the GCC region.

Our primary objective is to identify and deliver high-quality products to prestigious projects throughout the GCC, ensuring a commitment to excellence and customer satisfaction.

Delivering exceptional service to our clients and customers is the cornerstone of our success and a catalyst for our growth.

Target: At GTV Global, we prioritize long-term client satisfaction over short-term gains. By fostering strong relationships, we ensure consistent value and support for our clients. Through trust and open communication, we create an environment where clients can thrive, driving mutual growth and success.

Commitment to Excellence: We are dedicated to maintaining service quality above industry standards. This commitment drives us to refine our processes and invest in our team, enabling us to consistently deliver outstanding results that exceed our clients' expectations.

Philosophy: We believe that international partnerships are essential for navigating the complexities of transnational consulting. Leveraging our extensive knowledge and experience, we provide valuable insights to our clients.

## Value & Belief

With years of expertise in the GCC region, we help internationally renowned manufacturers of building materials, furniture, and interior fit-out products succeed by providing tailored sales and marketing strategies, industry knowledge, and a strong network to meet their goals.

**Value** We are committed to delivering measurable value by driving sales , optimizing investments, and establishing a long-term strategic partnership through our experienced sales and marketing team.

**Success** We believe in success!

Our success is driven by our experience, market insight, and product expertise, with a strategic focus on key segments of the construction market in the UAE and GCC.

**Belief** We offer significant value to your company through our unique and effective sales strategy, providing a faster and more efficient alternative to traditional methods such as distributors, agents, or establishing a local branch or LLC in the UAE.

**Relation** We believe in building strong, long-term business relationships with our customers.

By consistently delivering high-quality products and services, we create lasting value and ensure the continued success of our company.



We recognize that consultation is a tailored process, encompassing everything from in-depth analysis to the successful implementation of development concepts. By understanding each project's unique challenges, we craft strategic solutions that drive long-term success.

This comprehensive approach is vital for achieving a successful consulting experience and fostering enduring partnerships, turning insights into actionable strategies that align with project goals and market demands.

**Global presence**

Establishing a global presence in Dubai, United Arab Emirates, is essential for your company's success in the region. A professional sales and marketing team will be vital in driving your growth and competitive advantage.

**Reduced investment**

Through the sales and marketing concept developed by GTV Global, your company can achieve savings of 40% to 80% on the investments required to establish a strong local presence in the GCC market.

**Competitive sales price**

Our GTV sales price calculation optimizes pricing strategies, allowing for competitive sales prices for end customers while enhancing your company's profit margins compared to traditional sales through local distributors.

**High efficiency**

As a valued client of GTV Global, you will gain access to our effective sales and marketing strategies, along with our extensive network of potential customers, consultants, and prominent architects.

## History

GTV Global was founded on years of expertise in export, international trade, and strong global partnerships. Our extensive network and successful collaborations have positioned us as a trusted partner for businesses seeking to expand into new markets.

Our team brings a diverse skill set, with expertise in international business, engineering, law, trade, procurement, and professional distribution. Additionally, our deep understanding of regional markets and linguistic proficiency ensures seamless communication and effective business operations across borders.



- 1998** We started the main trading division from Germany. The target was specifying and selling German produced building materials like polyurethane sandwich panels and doors for cold stores to the GCC-Region, mainly Saudi-Arabia, Kuwait and the UAE.
- 2004** The consulting division has been founded after several inquiries of German companies for market studies and the search of potential distributors. The target was to sell German produced building materials to the GCC-Region as well as offering consulting services for German companies who planned to enter the GCC market.

- 2006** After studying the situation of German companies entering the UAE market, the decision has been taken by the management of the trading and the consulting division to start the setup of a Dubai based office.
- 2007** The office in Dubai has been opened, the company started the operation in Dubai under a professional license.
- 2008** The company has been reformed to a general trading activity with the target to support European based companies to enter the UAE.



- 2011** Beside the trading activities, the consulting division has been separated in an independent company acting from Doha, Qatar.
- 2013** The office in the Dubai World Trade Centre has been founded to start an optimized sales & marketing strategy, increasing the efficiency of internationally selected companies.
- 2015** GTV Bedding has been founded and separated as independent division concentrating on UAE and GCC operating 4- and 5-star hotels.

**2017** The guideline has been set to concentrate on global players out of the building material producing categories.

**2018** The new decided and implemented sales & marketing strategy within our team is leading us to great success, the direct connection and specialization between the indoor, outdoor and marketing team gives us the strength to focus and improve the qualities of every sales and marketing related process.



**2020** By beginning of the first quarter we have organized the sales in three independent and specialized product related divisions, which helps us increasing the efficiency, as the leads and project related sales information is directly shared between the responsible sales team members in a very short processing time.

**2022** The main focus within the last two years was the improvement and support of the specification work toward projects, through additional customized events introducing selected product lines to leading international architect firms based in Dubai and Abu Dhabi.

**2023** Our office in Riyadh has started operating this year based on several customer requests and projects in Saudi Arabia, which are planned and specified through architects in the UAE.

## Services

GTV Global offers expertly developed consulting services to support your company in establishing and expanding its market presence across the GCC region. Our approach is built on a deep understanding of regional market dynamics, ensuring that businesses can successfully navigate challenges, capitalize on opportunities, and achieve long-term growth.

As your strategic partner for market expansion, we recognize that entering and growing in these markets requires not only strategic planning but also strong local expertise and industry connections. With years of experience, GTV Global provides the knowledge, resources, and network necessary to drive sales growth and maximize your success. Our dedicated team works closely with clients to develop customized strategies that align with their business objectives, ensuring a seamless market entry and sustainable expansion.

A strong presence in the UAE is essential for effectively building your market position and achieving your sales targets. GTV Global ensures that your company overcomes regional complexities with a tailored approach designed for long-term success. From identifying the right distribution channels to establishing brand awareness and engaging key stakeholders, we provide end-to-end support that fosters lasting results.

Partnering with GTV Global offers key advantages, including:

- Comprehensive sales & marketing support from industry professionals.
- Tailored consulting solutions to meet your specific business needs.
- Optimized investment strategies for cost-effective market entry.
- Faster market penetration to accelerate business growth.

At GTV Global, we go beyond conventional consulting by actively supporting our clients at every stage of their market journey. Whether you are looking to establish a foothold, strengthen your position, or scale your operations in the GCC, our team is committed to delivering solutions that drive measurable success.

### Consulting Services Structure

Our consulting services are designed to provide businesses with a structured and results-driven approach to market entry and expansion in the UAE and GCC region. Developed by our specialized team, this framework leverages extensive industry expertise, deep market insights, and a strong sales network to support our clients in achieving sustainable growth.

At the core of our services are Sales and Marketing, two essential pillars that work in synergy to drive brand visibility, optimize market positioning, and accelerate revenue generation. By integrating these functions into a cohesive strategy, we ensure that every aspect of our clients' market presence is effectively aligned with their business objectives.

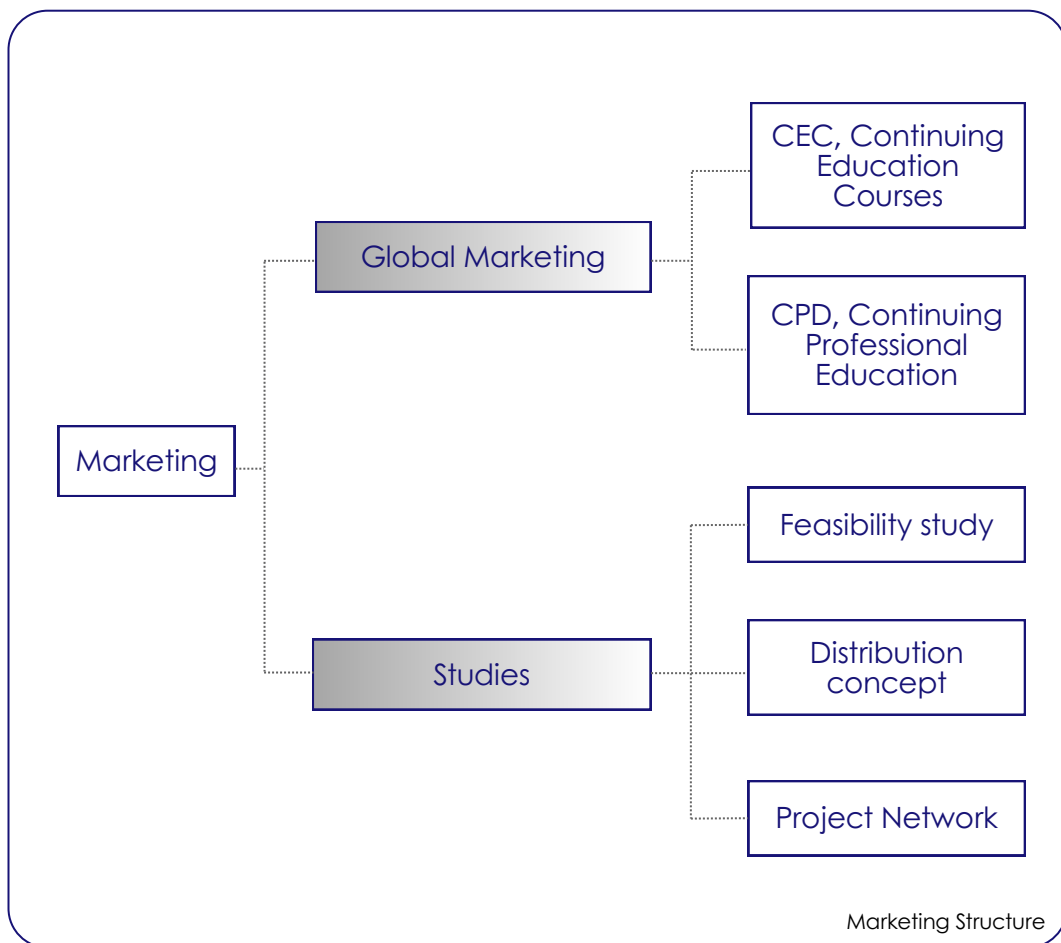
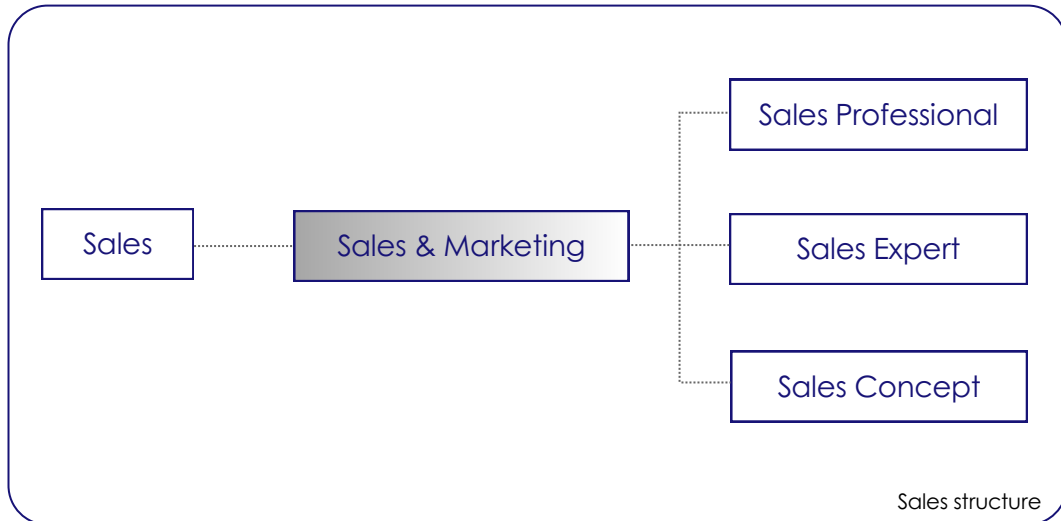


Personal Consultation



Seminars, Market Introduction

This approach enables us to deliver tailored solutions that tackle regional market challenges. From go-to-market strategies to identifying key sales channels and executing targeted campaigns, our structured framework ensures clients achieve sustainable success.



### **Sales & Marketing**

At GTV Global L.L.C., we offer three distinct sales concepts - Sales Professional, Sales Expert, and Sales Concept - designed to provide flexible and results-driven solutions for establishing and expanding sales and marketing initiatives in the UAE and GCC markets. Each concept is tailored to different levels of market engagement, investment, and operational support, ensuring a strategic approach that aligns with specific business objectives.

The Sales Professional Concept is our most comprehensive solution, offering a fully integrated sales and marketing strategy. A dedicated team of professional sales representatives, supported by our Dubai-based management, drives direct sales efforts, customer engagement, and product registration with key developers.

This concept includes securing approvals from leading architects, active supervision of site installations, and extensive marketing and administrative support. It is ideal for companies seeking a strong market presence, direct management involvement, and a high level of sales and marketing execution.

The Sales Expert Concept provides a structured and efficient approach to sales expansion, with a highly skilled sales team focused on achieving and surpassing defined targets. This concept includes direct sales activities, product registration, and securing approvals as a preferred supplier while maintaining a strategic marketing presence.

With collaborative efforts between our marketing and database teams, it ensures effective outreach and brand positioning while offering a balanced investment model shared between GTV Global L.L.C. and its clients.



The Sales Concept is a streamlined and cost-effective solution, centered around a dedicated professional salesperson with specialized expertise in the product range and local market. This salesperson leads direct sales activities, secures approvals from key architects, and supervises site installations to maintain compliance with industry standards.

Supported by our office and marketing team, this concept ensures efficient sales execution with essential marketing and administrative backing while maintaining a reduced investment requirement.



Each of these concepts offers a strategic path to market penetration and sales growth, allowing businesses to choose the level of engagement that best fits their objectives. By partnering with GTV Global L.L.C., companies gain access to a professional sales force, comprehensive marketing support, and a proven methodology for success in the region.

### Description: Sales Professional

In our Sales Professional Concept, we provide a structured and results-driven approach to establishing and expanding sales and marketing initiatives in the UAE and GCC markets. A dedicated management team based in Dubai oversees the process, deploying professional sales representatives with specialized expertise in the product range and extensive knowledge of the local market.

Through direct sales efforts, customer engagement, and strategic management support, the concept ensures product registration with key developers, specification in major projects, and approvals from leading architects and consultants. Additionally, active supervision of site installations guarantees quality and compliance with industry standards.

Beyond sales, the concept includes strategic marketing initiatives such as CPD (Continuing Professional Development) programs and targeted campaigns, supported by a comprehensive database and marketing team. Administrative support is also an integral part of the process, covering offer creation, documentation, reporting, and accounting services to ensure seamless operations.

The investment required for this concept is shared between GTV Global L.L.C. and its clients, based on market potential, sales targets, and necessary personnel. Once the initial sales goals are met, the investment requirement ceases, allowing the sales revenue to sustain all future operations.

The Sales Professional Concept provides a strong local presence, direct management support, and a dedicated team focused on achieving sustainable success in the region.

#### Description: Sales Expert Concept

In our Sales Expert Concept, we offer a structured and efficient approach to establishing and executing sales and marketing initiatives in the UAE and GCC markets. A dedicated management team based in Dubai oversees the process, assigning highly skilled sales professionals with extensive experience in the product range and deep knowledge of local market dynamics.

The primary objective is to achieve and surpass the defined sales and marketing targets through a focused and results-driven strategy.

The concept includes direct sales activities led by an experienced outdoor salesperson, supported by an indoor sales team that ensures comprehensive customer engagement. Key elements include product registration with major developers, specification in large-scale projects, and securing approvals as a preferred supplier with leading architects.

Marketing support is provided by an experienced team working with a database team to boost market presence. The investment, based on market potential, sales targets, and personnel needs, is shared between GTV Global L.L.C. and clients. Once initial sales targets are met, the investment is no longer required, and future operations are sustained through ongoing sales.

The Sales Expert Concept provides a strong local presence, access to a professional and specialized sales team, comprehensive back-office support, and an established UAE-based office with marketing expertise. This approach maximizes sales potential while reducing overall investment requirements, ensuring an efficient and results-driven market entry strategy.

### Description: Sales Concept

In our Sales Concept, we offer a streamlined approach to sales and marketing in the UAE and GCC markets. A dedicated salesperson with product expertise and local market knowledge will lead direct sales efforts, supported by our office and marketing team for marketing and administrative functions.

Sales efforts are led by an experienced outdoor salesperson, ensuring direct market engagement, securing approvals from key architects, and actively supervising site installations to maintain compliance with industry standards.

To enhance market visibility, our experienced marketing team collaborates with a dedicated database team to drive strategic outreach. Additionally, administrative support is provided through the creation of offers, documentation, and reporting, ensuring smooth operational execution.

The investment for this concept is determined based on market potential, anticipated sales turnover, and necessary sales personnel, with costs shared equally between GTV Global L.L.C. and its clients. Once the initial sales targets are met, the investment requirement ceases, allowing future operations to be sustained through generated sales.

The Sales Concept provides a strong local presence, access to a skilled and dedicated salesperson, comprehensive back-office support, and the advantage of operating from a UAE-based office with local expertise. This approach ensures optimized sales performance, active market engagement, and reduced investment requirements while maintaining operational efficiency.

## Global Marketing

Our specialized consulting service, “Global Marketing”, was established in 2012 to engage world-leading architectural firms in specifying and approving building materials for mega projects in the GCC region.

Our activities have expanded internationally, employing a strategic approach to connect with globally recognized architectural firms in the USA, UK, China, and the UAE.

Through our proprietary Continuing Education Courses (CECs) for AIA-registered and CPD seminars for RIBA-registered architects, we effectively introduce our clients' product portfolios to these prestigious firms.

The primary objectives of these initiatives are to enhance the demand for our clients' products, ensure their specifications for key projects, and establish their companies as approved suppliers with select architectural firms.

With this service, we provide a tailored and comprehensive international marketing strategy designed to elevate your products and company's visibility among premier architectural firms.

Our targeted marketing activities, combined with professional execution, will significantly enhance market awareness of your product range and drive international sales growth.

- CEC (Continuing Education Courses)
- AIA (American Institute of Architects)
- CPD (Continuing Professional Development)
- RIBA (Royal Institute of British Architects)

### Studies

We have developed a comprehensive range of services tailored to meet the specific demands of the market and the unique needs of our clients. Leveraging our extensive market experience, these service products are designed to facilitate your company's successful entry into the UAE market through expert insights, in-depth research, detailed analysis, and continuous support.

Our thorough product group studies will provide you with critical information to enable informed decision-making on the most effective strategies for penetrating the UAE market.

We aim to equip you with the knowledge necessary to develop a targeted marketing and sales strategy that aligns with your company's objectives and resonates with your target audience.

Furthermore, we offer access to our extensive project network and innovative distribution concepts, ensuring you can capitalize on emerging opportunities.

Our team will prepare a customized feasibility study that focuses on identifying the most effective pathways for making your company and product range successful in the competitive UAE landscape. Below are the product ranges of our studies:

- Feasibility Study
- Distribution Concept
- Project Network

#### Description: Feasibility Study

Understanding your business's position within the UAE market is a critical first step before committing to sales and marketing efforts. Our feasibility study provides a comprehensive strategic assessment of your company and product range, focusing on optimizing sales efficiency while minimizing investment risks.

We conduct in-depth market research to evaluate key factors such as market size, projected sales, and pricing trends, ensuring a clear understanding of product acceptance. Our competitor analysis provides a detailed view of existing market players, their strategies, and positioning. Additionally, a thorough SWOT assessment—identifying strengths, weaknesses, opportunities, and threats—guides the development of a tailored sales and distribution strategy that supports both successful market entry and sustainable long-term growth.

#### Why It Matters:

- Gain valuable insights into your potential market share and long-term success prospects in the UAE.
- Assess the financial and operational viability of your business in this dynamic market.
- Benefit from shared investment costs with GTV Global, ensuring a cost-effective and efficient market entry strategy.

Our structured approach enables businesses to make informed, strategic decisions, laying a solid foundation for success in the UAE market. By leveraging our expertise and local knowledge, you can confidently navigate the complexities of the region and effectively position your business for sustainable growth.

### Description: Distribution Concept

Our distribution concept offers a comprehensive approach that not only identifies potential distributors in the UAE/GCC but also develops a tailored distribution strategy aligned with your company's objectives. This includes training, support, and oversight for selected distributors, facilitated through our Dubai office.



The customized distribution concept can encompass the following components based on our insights and your specific needs:

- Target Analysis: Identifying key targets and market potential.
- Distribution Network Study: Analyzing the UAE/GCC distribution landscape.
- Distributor Proposals: Recommending select distributors in the UAE/GCC.
- Competitive Activity Overview: Insights into distributor activities and competitor relationships.
- Training and Support Plan: Structuring distributor training, support, and monitoring.
- GCC Sales Network Strategy: Framework to drive optimal sales across the GCC.



#### Description: Project Network

Gain a competitive advantage with our Project Network service, offering exclusive access to an extensive database of over 58,000 listed projects across the UAE, Saudi Arabia, Qatar, Bahrain, Oman, and Kuwait.

Our comprehensive database covers a wide range of sectors, including commercial, education, government, healthcare, heritage and culture, hospitality, industrial, infrastructure, landscaping, leisure and recreation, master projects, oil and gas, and residential markets.

With real-time updates on new and ongoing projects, our service ensures that you are always informed of the latest opportunities. This valuable access helps you connect with the right projects at the most opportune moments, giving you a clear edge in a competitive marketplace.

To help you optimize your market potential, we conduct in-depth research tailored to your company's specific product offerings and targeted project types. Our focus is on identifying the most relevant opportunities in your selected regions, providing strategic insights that allow you to make informed, data-driven decisions.

Our Project Network service streamlines your business development process, saving you time and effort on extensive research. By staying informed and tracking project progress effectively, you can focus on generating orders, closing deals, and securing high-value contracts.

More than just data, our service equips you with the intelligence needed to drive growth, maximize opportunities, and stay ahead of the competition in a fast-paced market.

## Market Potential UAE

The United Arab Emirates (UAE) is set for robust economic expansion, with the Central Bank projecting a 6% GDP growth in 2025, up from 4% in 2024. This positive outlook reflects the UAE's resilience and strategic economic policies focused on long-term development and diversification.

A key driver of growth is the UAE's push to reduce oil dependency, with the non-oil sector expected to grow by 5% in 2025. This expansion is supported by advancements in technology, manufacturing, trade, and real estate, alongside government initiatives like the 'We the UAE 2031' vision and the Dubai Economic Agenda (D33), which focus on attracting investment and fostering innovation.

The construction and infrastructure industries continue to be central to the UAE's growth trajectory. Projections indicate that the sector will expand at a compound annual growth rate (CAGR) of 5% from 2025 to 2030, with over \$772 billion allocated to ongoing and upcoming projects. These include smart city developments, renewable energy, transportation infrastructure, and luxury real estate. Such investments further cement the UAE's position as a leading global business hub, attracting investors from around the world.

Additionally, the UAE's strategic location as a gateway between East and West, complemented by its world-class logistics network, modern infrastructure, and business-friendly regulatory environment, makes it an ideal destination for companies seeking to establish or expand their operations in the Middle East.

Competitive Landscape: GTV Global stands out in the UAE and GCC markets with a tailored, results-driven approach that helps international companies navigate market complexities. Unlike traditional consultancies, we offer comprehensive support, providing businesses with the tools, insights, and networks needed for sustainable growth. Our deep market knowledge, local partnerships, and expertise ensure clients receive personalized solutions to accelerate their success in this dynamic region.

## Market Potential GCC

The Gulf Cooperation Council (GCC) economies are projected to experience steady growth in the coming years. The World Bank forecasts a 3.4% growth rate for Gulf countries in 2025, with an expected increase to 4.1% in 2026, slightly below the earlier projection of 4.2% for 2025-2026. This adjustment is primarily due to extended voluntary oil production cuts by major oil exporters.

Non-oil sectors are expected to be crucial drivers of this growth. The World Bank estimates the non-oil economy will grow at a robust 3.7% in 2024, supported by ongoing diversification efforts and ambitious regional reforms. These efforts are shifting the region towards a more sustainable and diversified economic model, creating opportunities in various industries, including technology, manufacturing, and services.

In the construction industry, significant investments are underway. The GCC cement market for residential use is valued at approximately \$8.57 billion in 2025, with growth driven by urbanization and rising infrastructure demands. Additionally, the modular construction market is projected to grow from \$2.0 billion in 2024 to \$3.3 billion by 2033, reflecting a 5.7% compound annual growth rate (CAGR) during 2025-2033. This growth is fueled by the demand for durable buildings capable of withstanding extreme weather conditions.

Technological advancements are also reshaping the construction sector. Over 60% of GCC construction firms are expected to increase their investment in digital tools by 2025, signaling a shift toward more efficient, data-driven operations. This trend reflects the broader technological transformation across industries in the region.

Overall, the GCC region offers a dynamic and evolving market landscape, providing substantial opportunities for businesses, particularly in construction, technology, and infrastructure. With strategic investment and a focus on diversification, the region is poised to remain a key player in the global economy.

## Product Divisions

Our success is built on a strong foundation of strategic sales and marketing, combined with a meticulously curated product selection. Every product we offer has been carefully evaluated for its market potential, backed by in-depth feasibility studies and years of industry expertise.

To ensure the highest quality and innovation, we partner with leading manufacturers from Germany and across Europe, bringing exceptional solutions across five key divisions:

<b>Laminates &amp; Boards</b>	High-performance surfaces designed for durability and aesthetic appeal.
<b>Floor &amp; Wall Coverings</b>	Premium materials that enhance interiors with style and functionality.
<b>Furniture</b>	Thoughtfully designed pieces that combine comfort, elegance, and practicality.
<b>Fit-out</b>	Comprehensive solutions tailored to meet diverse interior and architectural needs.
<b>Windows, Doors &amp; Gates</b>	Precision-engineered products that elevate security, efficiency, and design.

With this strong portfolio, we continue to drive innovation and deliver excellence to projects worldwide. Our commitment to quality, functionality, and design ensures that every product meets the highest industry standards. By continuously refining our selection, we provide architects, designers, and developers with solutions that enhance both aesthetics and performance, shaping inspiring spaces that stand the test of time.

## Project References UAE/GCC



**O-14 Tower, Dubai, UAE**

Lightings, project (made in Germany)



**Iris Bay Tower, Dubai, UAE**

Drywall construction machines (made in Austria)



**Stella Maris commercial & residential Buildings, Dubai, UAE**

Wooden door panels, melamine faced boards, HPL (made in Germany)



**Burj Al Arab, Dubai, UAE**

Natural stone (from Scandinavia)



**Jumeirah Beach Hotel, Dubai, UAE**

Natural stone (from Scandinavia)



**Mövenpick Hotels & Resorts, Dubai, UAE**

Furnishing & fit-out (made in Italy)



**Saudi German Hospital, Al Ain & Dubai, UAE**

Wooden door panels, melamine faced boards, HPL (made in Germany)



**InterContinental Hotels & Resorts, Dubai, UAE**

Furnishing & fit-out (made in Italy)

## Project References UAE/GCC

- Emirates City, Ajman, UAE
- Al Yah Tower, Dubai, UAE
- Sal Sabil, Dubai, UAE
- Max Boegl Business Tower Project, Dubai, UAE
- Al Attar Tower Sheikh Zayed Road, Dubai, UAE
- U-Bora Tower Business Bay, Dubai, UAE
- Mixed Use Development Project, Dubai, UAE
- Al Nakheel Tower, Riyadh, Saudi Arabia
- Khansaheb Civil Engineering, Dubai, UAE
- Arctic Co. L.L.C., Dubai, UAE
- Business Bay Towers, Dubai, UAE
- Cloisall Co. L.L.C., Dubai, UAE
- Iris Bay Tower, Dubai, UAE
- At Tecom Building, Dubai, UAE
- TDIC HQ Building Works Project, Dubai, UAE
- Civil Defence, Abu Dhabi, UAE
- Jumeirah Lake Towers, Dubai, UAE
- Shaheen Group, Manama, Bahrain
- Mangrove Palace Project, Dubai, UAE
- H.H. Sheikh Hamdan Awards Building, Dubai, UAE
- Al Nahyan Luxurious Residential Tower, Abu Dhabi, UAE
- Terrace Apartment, Dubai, UAE
- United Agencies, Kuwait City, Kuwait
- O-14 Tower, Dubai, UAE

- Al Bateen Hotel & Residence Project, Dubai, UAE
- White Rose Trading, Doha, Qatar
- P&Z Abu Dhabi Business Tower, Abu Dhabi, UAE
- H.H. Shaika Salama Bint Hamdan Bin Mohamed Building, Dubai, UAE
- Botanica Tower, Dubai, UAE
- Jumeirah Beach Hotel, Dubai, UAE
- The Ritz-Carlton International Financial Centre, Dubai, UAE
- Burj Al Arab Jumeirah, Dubai, UAE
- Mall Of The Emirates, Dubai, UAE
- Dubai Mall, Dubai, UAE
- Yas Mall, Abu Dhabi, UAE
- Princess Tower, Dubai, UAE
- Dubai International Airport, Dubai, UAE
- Al Zaher Palace, Dubai, UAE
- Victoria School International I, Sharjah, UAE
- Victoria School International II, Sharjah, UAE
- Victoria School International III, Sharjah, UAE
- Beach Villa, Doha, Qatar
- Al Diyaffah High School, Dubai, UAE
- Al Ansar Sharjah School Building, Sharjah, UAE
- Al Habtoor Residences, Dubai, UAE
- ACS (American School), Sharjah, UAE
- Australian School, Dubai, UAE
- Al Fujairah Rotana Resort & Spa, Fujairah, UAE



## Project References UAE/GCC

- Dripko School Project 2&3, Dubai, UAE
- Al Ain Zoo, Al Ain, UAE
- Al Badia Business Park, Dubai, UAE
- Abu Dhabi Pocket Park I, Abu Dhabi, UAE
- Madinat Zayed Pocket Park 2, Abu Dhabi, UAE
- Al Riyadh Development Authority Project, Jeddah, Saudi Arabia
- Intercontinental Hotels & Resorts, Dubai, UAE
- Fairmont Hotels & Resorts, Dubai, UAE
- Dream Inn, Dubai, UAE
- Ramada, Abu Dhabi, UAE
- Radisson Blu, Abu Dhabi, UAE
- Dusit Thani, Dubai, UAE
- Steigenberger Hotels And Resorts, Dubai, UAE
- Swiss-Belhotel, Sharjah, UAE
- Mövenpick Hotels & Resorts, Dubai, UAE
- Saudi German Hospital, Al Ain & Dubai, UAE
- Al Khor Townhouses, Dubai, UAE
- Jumairah Port De Lamer, Dubai, UAE
- Stella Maris Commercial/Residential Buildings, Dubai, UAE
- Dusit Thani, Abu Dhabi, UAE
- New Dewa Headquarters, Dubai, UAE
- 2 GEMS Schools, Abu Dhabi, UAE
- ...



GTV Global General Trading L.L.C.

Dubai, United Arab Emirates

+971.4.371.3319

+971.50.457.4281

[info@gtv-global.com](mailto:info@gtv-global.com)

[www.gtv-global.com](http://www.gtv-global.com)

