



Product Type

Sales Professional

YOUR BUSINESS
IN THE UAE / GCC MARKETS
with 70% lesser investment cost!

ADVANTAGES

- Local presence through a powerful sales team
- Direct management support in sales & marketing
- Assigned concentrated professional salespeople
- Support through a professional back office
- UAE based office with marketing specialists & specialized divisions
- Developed and more active sales
- Concentrated focus on customers & projects
- Maximized sales results
- Reduced investment for your company

ACTIVITIES "SALES"

- Direct sales activities through a specialized outdoor salesperson
- Sales support through a concentrated indoor salesperson
- Sales support through the management

DESCRIPTION

Your sales and marketing activities in the UAE/GCC will be established, guided and implemented through our management team based in Dubai.

For this we will assign beside our office and marketing team focused and professional salespeople, with specific experience within your product range and local market knowledge, having the target to reach the set sales and marketing goals.

To get a FREE CONSULTATION please contact us:

GTV Global L.L.C.

Dubai, United Arab Emirates +971.4.371.3319 / +971.50.457.4281 info@gtv-global.com www.gtv-global.com



2

Product Type

Sales Professional

YOUR BUSINESS
IN THE UAE / GCC MARKETS
with 70% lesser investment cost!

ACTIVITIES "SALES"

- Product registration with developers
- Product specification in main projects
- Approval with main architects as product supplier
- Active site installation supervision

ACTIVITIES "MARKETING"

- Marketing support through the management
- CPD (Continuing Professional Development) through the management & marketing team
- Marketing support through the marketing and database team

ACTIVITIES "ADMINISTRATION"

- Offer creation, filing and reporting responsibility through the indoor sales team
- Administration support through the accounting division

INVESTMENTshare

The for the above described Sales Professional product required investment depends on the targeted market segment, expected sales turnover, required sales personnel and market potential.

The accordingly calculated investment will then be shared equally between GTV Global L.L.C. and our clients accordingly. Once the first sales target has been reached, the calculated investment will no longer be required, and the generated sales should cover all further requirements.

FEASIBILITYstudy

Before investing in sales and marketing activities, we recommend a consolidated feasibility study, which will show the strengths and weaknesses of your targeted business in the UAE.